Message Text

CONFIDENTIAL

PAGE 01 LONDON 04833 01 OF 02 281620Z ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 /026 W

-----013659 281621Z /45

O 281554Z MAR 78

FM AMEMBASSY LONDON

TO SECSTATE WASHDC IMMEDIATE 4564

INFO AMEMBASSY PRETORIA IMMEDIATE

AMEMBASSY LUSAKA IMMEDIATE

AMEMBASSY DAR ES SALAAM IMMEDIATE

AMEMBASSY MAPUTO IMMEDIATE

AMEMBASSY GABORONE IMMEDIATE

AMEMBASSY LILONGWE IMMEDIATE

AMEMBASSY LAGOS IMMEDIATE

USMISSION USUN NEW YORK IMMEDIATE

AMCONSUL CAPE TOWN IMMEDIATE

CONFIDENTIAL SECTION 01 OF 02 LONDON 04833

EXDIS

CAPE TOWN FOR EMBASSY

E.O. 11652: XGDS-1 TAGS: PDEV, RH, UK

SUBJECT: RHODESIA: APPROACH TO BRITISH ON NEGOTIATING

STRATEGY

REF: STATE 79045

FOREIGN SECRETARY IS AWAY FROM LONDON.
 EMBASSY OFFICER ACCORDINGLY DIS CUSSED REFTEL WITH JOHNNY GRAHAM TUESDAY MORNING.
 GRAHAM HAD ALREADY RECEIVED COPY OF REFTEL TALKING
 POINTS WHICH THE SECRETARY HAD GIVEN AMBASSADOR JAY
 IN WASHINGTON.

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PAGE 02 LONDON 04833 01 OF 02 281620Z

2. GRAHAM SAID HE COULD NOT GIVE AN OFFICIAL REACTION TO OUR PROPOSALS UNTIL HE HAD SEEN OWEN, AND OWEN IN TURN WOULD LIKELY WANT TO CONSULT THE PRIME MINISTER WHO DOES NOT RETURN HERE FROM THE STATES UNTIL THURSDAY. HMG MIGHT NOT BE ABLE TO GIVE US A RESPONSE UNTIL SHORTLY BEFORE THE PRESIDENT'S ARRIVAL IN LAGOS. EMBASSY OFFICER EMPHASIZED THE URGENCY WE ATTACH TO RESPONDING

TO THE OPENINGS PRESENTED BY THE FRONTLINE PRESIDENTS OVER THE WEEKEND.

- 3. GRAHAM THEN EXPRESSED HIS MISGIVINGS ABOUT THE MOTIVATIONS OF THE FRONTLINE PRESIDENTS. HE SUSPECTS THE FRONTLINE IS URGING AN ACCOMODATING STANCE ON THE PATRIOTIC FRONT IN ORDER TO TIE US TO ONE SIDE OF THE CONFLICT. ONCE AQREEMENT IS REACHED WITH THE PATRIOTIC FRONT, THE FRONTLINE WILL THEN DEMAND THAT WE GET RID OF SMITH AND HIS INTERNAL GOVERNMENT. EMBASSY OFFICER STRESSED THE DANGERS WE WOULD RUN IF WE IQNORED WHAT THE FRONTLINE IS APPARENTLY OFFERING. THE RISK OF DOINQ NOTHING NOW SEEMS FAR GREATER THAN THE RISK WHICH HARDLY SEEMS IMMINENT THAT THE PATRIOTIC FRONT WILL ACCEPT OUR PROPOSALS IN DETAIL. IF OUR ONLY ALTERNATIVE IS TO LEAVE OUR PROPOSALS ON THE TABLE, THEN THE FRONTLINE'S ONLY ALTERNATIVE IS TO ESCALATE THE FIGHTING.
- 4. GRAHAM REPLIED THAT WE HAD NOW ARRIVED AT THE POINT FORESEEN IN THE STRATEGY WE AGREED TO LAST JULY. AT THAT TIME WE SAID IF WE COULD GET AGREEMENT BY ALL THE PARTIES TO OUR FAIR PROPOSALS, FINE; IF SOME COMBINATION OF NATIONALISTS PICKED UP ELEMENTS OF OUR PROPOSALS, THAT ALSO WAS FINE. IN LARGE MEASURE, HE SAID, THIS IS IN FACT WHAT HAS HAPPENED. AS FORESEEN, WE HAVE THE "HIGH GROUND" AND WE SHOULD AVOID FORFEITING THAT CONFIDENTIAL

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PAGE 03 LONDON 04833 01 OF 02 281620Z

POSITION BY APPEARING TO SIDE WITH ONE GROUP AGAINST

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PAGE 01 LONDON 04833 02 OF 02 281617Z ACTION SS-25

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CONFIDENTIAL SECTION 02 OF 02 LONDON 04833

EXDIS

ANOTHER. EMBASSY OFFICER SAID THAT TO IGNORE THE PATRIOTIC FRONT NOW PRESUMES THE SUCCESSFUL DEVELOPMENT OF THE INTERNAL AGREEMENT, A POSITION WHICH AT BEST WOULD BE PREMATURE. WE COULD END UP ISOLATED ON THE HIGH GROUND.

5. GRAHAM WONDERED WHETHER THE PATRIOTIC FRONT WOULD AGREE TO MEET AT THE OFFICIAL LEVEL, AND EVEN IF THEY DID, WHETHER THEY WOULD NEGOTIATE SERIOUSLY AT THAT LEVEL. NO REAL CONCESSIONS WOULD BE LIKELY BELOW THE MINISTERIAL LEVEL. EMBASSY OFFICER REPLIED THAT AN EFFORT TO ARRANGE A PRELIMINARY OFFICIALS MEETINQ HAD BEEN FORESEEN BY MACHAL (MAPUTO 371) AND WOULD AT LEAST TACTICALLY BE RESPONSIVE TO THE FRONTLINE. GRAHAM ALSO QUESTIONED WHETHER THE PATRIOTIC FRONT WOULD CONTINUE TO INSIST THAT EXCLUSIVE CEASE-FIRE TALKS MEANT TRANSICONFIDENTIAL

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PAGE 02 LONDON 04833 02 OF 02 281617Z

TIONAL ARRANGEMENTS AS WELL AND WHETHER THE FRONT WOULD AGREE PUBLICLY THAT A SEPARATE MEETING WITH THEM WOULD PRECEDE AN ALL-PARTIES CONFERENCE. EMBASSY OFFICER REPLIED THAT EXPLORING THESE PROBLEMS WOULD PRESUMABLY BE TWO OF THE PURPOSES OF AN OFFICIAL LEVEL MEETING.

6. GRAHAM SAID HE WOULD LET US HAVE THE OFFICIAL REACTION AS SOON AS POSSIBLE.

BREWSTER

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